

ESC BULLETIN

NEWSLETTER No. 1/2008



Message from Chief Editor....

Well what can I say about 2008....it has been nothing short of amazing the rise and rise of steel prices coupled with the increase of development around the globe.

ESC continues to ride the wave of growth and with the 1st Quarter of this year we have secured extremely large high profile projects in the Middle East and elsewhere.

This is only the start.....we may have to go to 3 pages at this rate!!

ESC has continued on from where they left off last year with significant orders attained throughout the world.

The ESC Group in the first quarter of 2008 signed up projects in countries such as Chile, UAE, Australia, Netherlands, Afghanistan, Haiti, Malaysia, Qatar and India.

April 2008 will see the release of the new ESC Product Catalogue 2008. This new catalogue promises a more comprehensive piling solution in terms of products for the Global Sheet pile market.

In addition, the new ESC "Animation" story has also been released at the beginning of this year and this is available for downloading at our web site. This story shows our clients and the general public in 3 minutes what ESC does.

During the year of 2008 you can expect ESC to undergo quite a few changes in order to make sure the Group can deal with the dynamic market that is sheet piling. Both domestically in Malaysia and abroad ESC will be going on a push to ensure that the teams we have in our offices and factories are prepared for the huge growth that is being realized at ESC.

The continued success of ESC will be through the hard work of the management and staff that is ESC. There are many projects that are being manufactured under the ESC umbrella and these include not only sheet piles, H Piles and Pipe Piles but also steel fabrication works that our clients have also asked the Group to undertake for them. The ESC quality workmanship and delivery times are opening new doors of opportunity for the Group that further increase the ESC profile. Some of the projects are mentioned in brief here.....

Al Jazeera Port in Ras Al Khaimah, UAE. (1,700 tons)

This project will involve the delivery of ESC-H70/30B-2 H Piles and ESC-S10 sheet piles for the combi wall in 21.0 metre lengths. This main wall will be accompanied by 10.0 metre ESC-EU25 deadman sheet piles. All piles will be in Q345B steel grade. These piles will be painted with 500 microns of Jotamastic 87 paint. ESC will also be delivering the Dextra tie rods 44.5 metres long in 72mm diameter Grade 700 as part of the complete package for this project. Pipe piles in 23.5 metre lengths with a diameter of 900mm will also be supplied in grade Q345B for the site.

Pontoon fabrication order from Millmerran Pty Ltd"

ESC Pile (China) Co., Limited has been awarded the fabrication of 6 sets of Pontoons for a jack up barge to be used by Fitzgerald Construction Pty Ltd in their Port of Melbourne projects amongst others.

The Pontoons weigh a total of 20.3 tons each (15 metres long, 2.4 metres high and a width of 3.16 metres) and must be fabricated to strict standards that ensure water tightness and will undergo special pressure tests during the fabrication.

OT2 Project, Fujairah Port, UAE (12,000+ tons)

This project will involve the delivery of ESC-PS1420-18/10 Tubular Combi Wall Piles in 28.5 metre lengths and ESC-S10 sheet piles for the combi wall in 22.0 metre lengths. This main wall will be accompanied by 6.0 metre ESC-EU32 deadman sheet piles. All piles except the Tubular Pipe Piles (X56) will be in Q345B steel grade. These piles will be painted with 500 microns of Jotamastic 87 paint. ESC will also be delivering the Dextra tie rods 36.5 metres long in 56.60 and 64mm diameter Grade 700 as part of the complete package for this project.

This huge project will have the Engineering Design and Supply carried out by ESC to the latest standards taking into consideration earthquakes, corrosion and other relevant issues pertinent to the OT2 Project.

Kandahar, Afghanistan.

The ESC-CR11-600 in various lengths (300mm to 8.5 metres) in Grade MDB350 were the piles chosen for this particular project by the client Inchcape Shipping Services from Dubai, UAE. The tonnage delivered via Karachi, Pakistan will be 413 tons.

NEW OFFICE

ESC opens its Shanghai Representative office

ESC Pile (China) Co., Limited has opened its Shanghai office in the upmarket Hongqiao Business Center which adjoins the Marriot Hotel on Hongqiao Road.

ESC has been servicing the world from China for more than 1 year and in order to better serve its overseas and local clients the new office location was chosen to reflect the importance ESC places on China and its ability to ensure customer satisfaction.

The office will act as the contact point for ESC's factories in Maanshaan, Nanjing, Ningbo and Shanghai.



ESC China in Shanghai

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MALAYSIA PROJECTS

ESC secures deliveries to Besut Barrage Project

ESC Projects (M) Sdn Bhd has secured another order of 3.0 metre long ESCEU8 and EU12 sheet piles for Terengganu Water Supply Company (SATU) project in town of Besut, Terengganu.

The sheet piles shall be used as scouring protection underneath a barrage. The lightweight and custom length allows the contractor to realise cost saving by not having to cut the materials on site or incur wastage. The sheet piles will be delivered in the finished lengths ready for installation.

Shell's Separation Wall, Port Dickson

Earth Support Company (M) Sdn Bhd has secured another subcontract work to supply the sheet piles for the construction of retention pond separation wall at Shell's refinery plant in Port Dickson, Negeri Sembilan.

The main contractor has placed an order for the supply of permanent ESC EU13 steel sheet piles in 9.0m lengths to separate the pond to two sections for maintenance purposes. Two rows of sheet piles shall be installed to divide the pond to two areas. The space between the sheet piles rows shall be filled with concrete to form an abutment for maintenance purposes.

Batu Hampar Water Intake Structure

Earth Support Company (M) Sdn Bhd has been awarded the contract for the supply of ESC 6U-500 sheet piles in 6m lengths for the Batu Hampar Water Supply project, Negeri Sembilan, Malaysia. The Purchase Order was issued by Asia Baru Construction Sdn Bhd, the contractor undertaking the job.

These sheet piles shall be installed underneath the intake structure to prevent future scouring. ESC shall produce and deliver the sheet piles from its Pontian factory.

Bandar Tiram Flood Mitigation Project, Johor

Nilam Eksklusif Sdn Bhd and Tanang Construction Sdn Bhd have awarded the contract for the supply of ESC sheet piles for their flood mitigation projects in Bandar Ulu Tiram, Johor Bahru, Johor. The orders are for the ESC 8BP and ESC 12B in 4m and 12m lengths, respectively and customized ESC EU13-2 in 8m and 12m lengths.

The sheet piles shall be delivered to site on as required basis. The site is in the heart of congested Bandar Tiram whereby long time storage on site is not favourable.

~~~ for more updates, please visit [www.escpile.com](http://www.escpile.com) ~~~

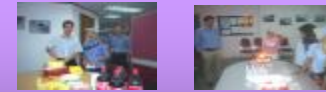
## STAFF ACTIVITIES



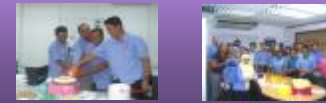
Blasting & Painting Course at ESC Pontian (26 March 2008)



CIDB Construction & Green Card Course (30 March 2008)



ESC Group - Staff Birthdays



### March Birthdays

|               |        |
|---------------|--------|
| Abd. Rashid   | 4 Mar  |
| Mohd Azmil    | 6 Mar  |
| Wai Ping      | 14 Mar |
| Dedi Kusmadi  | 29 Mar |
| Anusuya       | 30 Mar |
| John Yeates   | 27 Mar |
| Zainal Abidin | 24 Mar |

### April Birthdays

|           |        |
|-----------|--------|
| Norafidah | 9 Apr  |
| Sivanyana | 18 Apr |

## STAFF TRAINING

1. *Accounting skills for Acct. Clerk & Asst. by Headway Training (12 Mar 2008 – 13 Mar 2008)*  
Attended by : Hah Ruey Yn & Chiah Chui Hoon
2. *Seminar on "Excavation & Retaining walls" by IEM & IEHK (24 Mar 2008)*  
Attended by : Chan Hon Kit, David Tan & Yeap Boon Hock
3. *Spoken & written Business Comm. Skills by Headway Training (26 Mar 2008-27 Mar 2008)*  
Attended by : Hah Ruey Yn & Chiah Chui Hoon
4. *Blasting & Painting Course by JOTUN Company (26 Mar 2008 @ ESC Meeting Hall)*  
Attended by : ESC Pontian staffs & workers (production)
5. *Construction Safety and CIDB Green Card Course (30/3/2008 @ CIDB Johor Bahru)*  
Attended by : ESC Pontian Head and clerical staffs

## APPOINTMENTS

- 1 Darryll Sinnappa (Area Manager - ESC Al-Sharafi) – 3 March 2008
- 2 Jing Qi – (Financial Controller- ESC China) – 7 March 2008
- 3 Lim Teck Fung (Financial Controller – ESC Group) - 11 April 2008
- 4 Zainal Abdul Ghani (QA/QC Inspector – ESC Pontian) – 1 April 2008 (re-designated)

## RESIGNATIONS

- 1 Norhana Dahalan (Doc Ctrlr- ESC Pontian) – 22 Feb 2008
- 2 Abu Bakar Mohd Salleh (Logistic/Painting-ESC Pontian) – 22 Feb 2008
- 3 E.E Sumirat Jalil (Production Supervisor-ESC Pontian) - 11 March 2008
- 4 Stephen Koh Sui Ming (Financial Controller-ESC Group) – 14 April 2008
- 5 Kenny Teoh (Logistic – ESCPJ) – 16 April 2008

*Just for laugh.....AJ*

### RESUME BLOOPERS / MISTAKES

*"Here are my qualifications for you to overlook."*

*Reason for leaving last job: maturity leave*

*"Please don't mis-constructed my 14 jobs as job-hopping. I have never quit a job"*

### Words of Wisdom.....

*"Every day is a fresh opportunity to continue the quest toward our mission." - Harold McAlindon*

*"Happiness is a perfume which you cannot pour on someone without getting some on yourself." - Ralph Waldo Emerson*



**CONGRATULATIONS**  
to Chan Hon Kit  
for attaining his  
Professional Engineer  
status.